



SoyLux™ Private Label Program

General Description

Soy Technologies is a specialty chemical manufacturer based in Lexington, Ky., with manufacturing facilities in Cincinnati, Ohio. While the company markets in house brands in cosmetics and other markets, our specialties are bulk and private label sales. This summary is intended to provide details and pricing on a private label program designed around two principles: 1) easy to understand, and 2) easy to implement, for you...turnkey services.

Here's how the program works...

Products Available for Private Label

Soy Technologies has a number of different products and formulations available on a bulk basis, but for turnkey private label, the options are more limited due to packaging and packing minimums. All products are available with significant volume but with smaller, start up minimums, the following products are available:

- Nail Polish Remover Bottles – Plastic or Glass
- Nail Polish Remover Wipes
- Body Oil Bottles (provided on a custom basis)

Formulation Options

- SoyLux™ NPR-5 Base, NPR-5, NPR-6 Base, NPR-6
- Vitamins (blend of A, C & E or A, D & E w/ macadamia oil base)
- Fragrances – upon request; all fragrances supplied by customer
- Raw materials – must have INCI name and be certified for use in cosmetics
- Essential oils - many different essential oils can be added but must be tested for compatibility. The following essential oils have been tested to date:

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|-----------------------|-------------------|----------------------|
| • Abyssinian Oil | • Almond Oil | • Apricot Kernel Oil |
| • Argan Oil | • Avocado Oil | • Coconut Oil |
| • Flaxseed Oil | • Geranium Oil | • Ginger Oil |
| • Grapefruit Oil | • Grape Seed Oil | • Jojoba Esters |
| • Jojoba Oil | • Lavender Oil | • Lemon Oil |
| • Meadowfoam Seed Oil | • Myrrh Oil | • Oregano Oil |
| • Peppermint Oil | • Pomegranate Oil | • Rosemary Oil |
| • Safflower Oil | • Soybean Oil | • Tea Tree Oil |

Packaging Options

- Bottles
 - Plastic or glass though the chemistry limits color options in plastic bottles.
 - 2 oz and 4 oz bottles available; special order for other bottle sizes.
 - Sealed bottles w/ cap or other options such as droppers, etc.
 - Type and color of cap.
 - Type of label (laminated paper versus screened printing).
 - Number of plastic bottles per case (20, 40 or 80); glass bottles are 40/case.
 - Customized SDS provided.
 - Other options upon request.

- Wipes
 - Bulk or packed in retail boxes or bags
 - Number of wipes per box or bag
 - Gloss or matte finish

Other Considerations

- Backbar – Special pricing of NPR for backbar and field testing is available for all private label customers.
- Warehousing – Soy Technologies will provide free warehousing for private label customers in order to take advantage of volume pricing. All product held must be paid under regular payment terms.
- Samples
 - For all domestic customers, Soy Technologies will provide one shipment of samples and custom blends at no charge prior to the commitment of an order. For all subsequent samples and custom blends, customer is responsible for freight and custom blending charges. *All monies paid by the customer will be reimbursed on the initial order.*

 - For all international customers, customer is responsible for freight to ship samples. *All monies paid by the customer will be reimbursed on the initial order.*

New Minimums (as of 2020)

- Nail Polish Remover Bottles
 - 2 oz Bottles (Minimum Run - 140 Bottles)
 - 4 oz Bottles (Minimum Run - 160 Bottles)

- Nail Polish Remover Wipes - Minimum – 50,000 wipes

Timeframe

- Bottles
 - For initial order - allow 4-6 weeks from the approval of label proofs.
 - For reorders – allow 3 weeks depending on volume.
 - Dependent on delivery of packaging materials

- Wipes
 - For all orders - allow 14 weeks from the approval of label proofs.
 - Dependent on delivery of packaging material

Other Terms & Conditions

- \$500.00 deposit required prior to the start of the label design if the label design is by Soy Technologies. Deposit is non-refundable once label design is started. This is not an extra cost, just part of a deposit to gain a commitment once work is started. If the customer designs the label, this deposit is not required.
- ½ Deposit due upon label proofs and prior to ordering all raw materials
- Balance due upon completion of order.
- Private label products are non returnable (see Terms & Conditions).
- While Soy Technologies carries standard Product Liability Insurance, that insurance does not cover private label brands outside of our normal product warranty. Customers should therefore plan to carry their own Product Liability Insurance since they are the manufacturer on record.
- While Soy Technologies offers counseling and prior experience, customer is the manufacturer of record and therefore responsible for compliance to all local, state and federal regulations. For EU regulations effective 7-1-13, customer is responsible for the 'responsible person' of record and to adhere to all regulations.
- All packaging subject to availability and minimums, and assumes standard packaging used for Soy Technologies' branded products, and for packaging previously tested. For custom packaging, call us for quote and availability.

Our mission...

***Safe for the user, safe for the air....
And safe for mother earth!***